

Groupe Monnoyeur subsidiary Aprolis acquires Impact Handling in the UK

With this acquisition, Aprolis becomes Europe's leading multi-brand and multi-material handling rental company

Groupe Monnoyeur subsidiary Aprolis, a material handling equipment rental company with activities in Europe and Asia, continues its international development with the acquisition of UK-based Impact Handling from South African group enX. Impact Handling, founded in 1985, has 18 UK branches. The company achieved sales of £72m (€ 81m) in 2020, employs 500 people and runs 7,000 long-term rental contracts.

With this new acquisition, Aprolis is taking a new step in building its multi-product long-term handling rental platform. Aprolis is already present in France, Luxembourg, Spain, Portugal and China. The acquisition is the biggest to date for Aprolis, and will allow it to achieve 35% of its sales outside of France. The acquisition is fully in line with the international growth trajectory of its parent the Groupe Monnoyeur, which will now be present in 18 countries and intends to expand its activities in rental, service and digitalization operations for industry and construction.

Aprolis is now Europe's leading multi-brand and multi-material rental company in handling equipment, with a purchase volume of 10,000 new pieces of equipment per year. With a consolidated turnover of more than 370 million euros and a presence in 6 countries, the new group will benefit from shared expertise in many growing sectors.

"With this operation, Aprolis consolidates its position as leader in multi-brand and multi-equipment rental in the handling sector," says Benjamin de Castelnaud, CEO of Aprolis. This merger between two companies with complementary activities that share the same strategic vision will allow us to extend our offers to high-potential sectors. "

Impact Handling has developed expertise in the long-term rental of assets and has diversified its offer in growing markets such as ports and terminals. Aprolis has broadened its know-how in the rental of railway equipment, cleaning and robotic handling, which can be deployed in the United Kingdom. The new group will be able to significantly increase its presence in these growing sectors, in particular through synergies of expertise. Impact Handling's management is fully associated with the acquisition.

About Aprolis

Aprolis has been distributing material handling equipment for over 50 years, in particular under the Cat Lift Truck brand. Providing the rental and maintenance of a fleet of 30,000 handling equipment mainly to customers in the industrial and logistics sectors. In 2020, Aprolis achieved a turnover of 280 million euros and employs 1,400 people present mainly in France as well as in Spain, Portugal, Luxembourg and China. www.aprolis.com

About the GROUPE MONNOYEUR

The GROUPE MONNOYEUR, a family business founded in 1906, provides to its customers from the construction and industrial sectors efficient and productive machines and handling solutions – through the distribution networks BERGERAT MONNOYEUR, APROLIS and IPSO. In addition, the GROUPE MONNOYEUR supports its customer to answer their energy supply and digitalization challenges through our dedicated subsidiaries ENERIA and ARKANCE. With more than 6.500 employees, the Group operates in 18 countries and posted more than 2 Billion € of turnover in 2020. www.monnoyeur.com

About Impact Group

The Impact Group is the exclusive distributor for Cat® Lift Trucks, HC lift trucks, Konecranes Lift Trucks, Heli lift trucks, Carer Heavy Duty Electric Trucks, MOL terminal and distribution tractors in the UK. Impact is also an authorised dealer of leading specialist brands including Combilift, Flexi, Bulmor and JLG . Impact offers the UK's most comprehensive range of top-of-the-range materials handling equipment and operates throughout the UK through its 18 branches and well established dealer networks. The companies customers base is in most industrial sectors and the group offer a single point supply and support for all classes of materials handling equipment.

Impact is a subsidiary of the South African enX Group, which is a diversified industrial group that provides quality branded industrial, petrochemical, fleet management and logistics products and services <https://impact-handling.com>

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