

IMPACTCAT
Lift TrucksKONEGRANES[®]
Lift TrucksCarel Rocla
Deutscher Forklift TradeCOMBI LIFT bulmorSprekstaal JLG

Role: Dealer Development Manager - CAT

Additional Benefits: Competitive Basic, Commission, Vehicle, Pension, Health Cash Plan, Life Cover

Company – Dealer Development Manager- Materials Handling

Established in 1985, Impact Handling has grown to become one of the leading providers of material handling equipment in the UK. Offering only the very best, carefully chosen equipment ranges each specified to deliver what we believe is the best value for money currently available.

Our nationwide network has expanded with us and we are now proud to support our customers with strategically placed depots right across the country.

Values - Dealer Development Manager- Materials Handling

At Impact Handling our people are our most valuable asset, we are proud to recruit and train the very best in the forklift industry. Equipping them with the skills and knowledge necessary to ensure that, no matter what our customers' need, they can handle it. Our values are:

- Empowerment
- Integrity
- Pride
- Teamwork
- Respect
- Health and Safety

Position - Dealer Development Manager- Materials Handling

Impact Handling are actively recruiting for a Dealer Development Manager to manage the equipment and aftermarket support to our current and future dealer network. This is a national role with travel required to dealers as well as group depots.

Some key responsibilities for this position will be to increase the sales of new and used equipment to the dealer network as well as increasing parts spend and support. The successful candidate will also be tasked with growing the dealer network inline with business objectives and ensuring compliance with Group Ts and C's.

We can handle it.

IMPACT

CAT
Lift Trucks

KONEGRANES
Lift Trucks
cører **Rocla**
Densho Lift Trucks

COMBILIFT **bulmor** **Ver**
Spyksteel **JLG**

Skills and Experience - Dealer Development Manager- Materials Handling

- A background within Materials Handling or similar
- Commercial outlook with the ability to plan, forecast and set achievable and ambitious objectives
- Organised and driven with the ability to grow the role and network
- Confident manner with a focus on building relationships and delivering
- Meet agreed sales/revenue/profit/budget targets in terms of equipment and aftermarket

Benefits - Dealer Development Manager- Materials Handling

- Competitive Basic
- Company Pension Scheme
- Vehicle
- Commission
- Health Cash Plan
- Life Cover

If you are interested in the above vacancy, please Apply Now!

We can handle it.